

**DIR-SDD-1949**  
**APPENDIX C PRICING INDEX**  
**A-2**  
**DYNAMIC WORKFORCE SOLUTIONS**

**SUBSCRIPTION PRICING**

<b>Training Course/Category</b>	<b>Class ID</b>	<b>MSRP/ LIST (\$)</b>	<b>CUSTOMER DISCOUNT (%)</b>	<b>CUSTOMER PRICE</b>
5 Minute Series (Set-up)	DW5_setup	\$355	14.50%	\$303.53
5 Minute Series large area Membership (monthly)	DW5_lg	\$1060	14.50%	\$906.30
5 Minute Series medium area Membership (monthly)	DW5_md	\$880	14.50%	\$752.40
5 Minute Series small area Membership (monthly)	DW5_sm	\$705	14.50%	\$602.78
Adult Workplace Relations	Cat 176	\$120	14.50%	\$102.60
Assessment in TANF Case Management	DW_1TFC201	\$25	14.50%	\$21.38
Assessment Training	DW_2WFC201	\$50	14.50%	\$42.75
Assisting Formerly Incarcerated Job Seekers in Finding Employment	DW_1FIJ301	\$150	14.50%	\$128.25
Behavioral Change	FCCC_2014	\$60	14.50%	\$51.30
Better Requests for Proposals for Better Projects	DW_2WFM101	\$50	14.50%	\$42.75
Business & Economic Development Intelligence	DW_1WFC1005	\$60	14.50%	\$51.30
Business & Employer Knowledge	DW_1WFC1001	\$50	14.50%	\$42.75
Business & Employer Services Endorsement	DW_BE2015	\$250	14.50%	\$213.75
Business and Employer Services Certification EXAM	DW_1WFEXBE	\$100	14.50%	\$85.50
Business Communications	DW_1WFB101	\$50	14.50%	\$42.75
Career Counseling	DW_2WFC202	\$50	14.50%	\$42.75
Career Development 2012	DW_1WFC201	\$60	14.50%	\$51.30
Career Development Principles	DW_1WFC202	\$60	14.50%	\$51.30
Case Management	DW_2WFJ601	\$50	14.50%	\$42.75
Case Noting and Documentation Strategies	DW_1WFJ601	\$25	14.50%	\$21.38
Collaboration & Problem Solving 2012	DW_1WFC901	\$60	14.50%	\$51.30
Collaboration, Problem Solving and Teamwork	DW_1WFC903	\$60	14.50%	\$51.30
Communication	DW_1WFC701	\$50	14.50%	\$42.75
Conflict Management	DW_2WFC901	\$50	14.50%	\$42.75
Continuous Improvement Through Monitoring	DW_2WFC601	\$50	14.50%	\$42.75
Contracting	DW_2WFM102	\$50	14.50%	\$42.75
Core Skills Certification Exam	DW_1WFEXCS	\$100	14.50%	\$85.50
CUI Higher Education Modules	DW_CUIHEM2015	\$72	14.50%	\$61.56
Customer Service 2012	DW_1WFC501	\$60	14.50%	\$51.30
Customer Service Methodology	DW_1WFC502	\$60	14.50%	\$51.30
Customized Services	DW_1WFB701	\$60	14.50%	\$51.30
Developing Your Decision-Making Skills	DW_2WFC902	\$50	14.50%	\$42.75
Development of Business Relationships	DW_1WFB201	\$50	14.50%	\$42.75
Diversity	Diversity	\$50	14.50%	\$42.75
Diversity 2012-2014 - In the Workplace	DW_1GPC401A	\$60	14.50%	\$51.30

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Diversity in Workforce Development	DW_1WFC401	\$60	14.50%	\$51.30
Diversity Scenarios	DW_2GPC401	\$60	14.50%	\$51.30
DMS 5: Updates for Professionals (6 Modules)	DW_DMS5	\$129	14.50%	\$110.30
DWFS New Hire Training	Cat 149	\$118	6.78%	\$110.00
Effective Business Presentations	DW_2WFC701	\$50	14.50%	\$42.75
Ethics	Event_ethics	\$50	14.50%	\$42.75
Ethics 2012-2014	DW_1GPNA02	\$60	14.50%	\$51.30
Ethics Scenarios	DW_2GPC403	\$60	14.50%	\$51.30
Extreme Customer Service	DW_1GPC501	\$60	14.50%	\$51.30
Finding The Job: Job Search & Networking	DW_1VAJ301	\$150	14.50%	\$128.25
Foundations for Customer Service	foundations_custsvc	\$60	14.50%	\$51.30
Foundations for Diversity	foundations_diversity	\$60	14.50%	\$51.30
Foundations for Ethics	foundations_ethics	\$60	14.50%	\$51.30
Foundations for Preventing Sexual Harrassment	foundations_PSH	\$60	14.50%	\$51.30
Foundations of Workforce Development Professional Certification Exam	DW_1WFEX07	\$100	14.50%	\$85.50
Foundations Package	foundations_pkg	\$118	6.50%	\$110.33
GoGuide	DW_1CVNA10	\$58	14.50%	\$49.59
History of Workforce 2012	DW_1WFC101	\$60	14.50%	\$51.30
Human Resource Services	DW_1WFB501	\$50	14.50%	\$42.75
Identification and Development of Resources	DW_2WFM103	\$50	14.50%	\$42.75
In-depth Look at WIA 2012	DW_1WFC102	\$50	14.50%	\$42.75
Industry Scholars (Construction Tech)	IND_SCH_01	\$60	14.50%	\$51.30
Industry Scholars (Energy Tech)	IND_SCH_02	\$60	14.50%	\$51.30
Industry Scholars (Healthtech)	IND_SCH_04	\$60	14.50%	\$51.30
Industry Scholars (Industrial Tech)	IND_SCH_004	\$60	14.50%	\$51.30
Industry Scholars (Truck Driving)	IND_SCH_005	\$60	14.50%	\$51.30
Information Services	DW_1WFB601	\$50	14.50%	\$42.75
Interviewing Your Hard-to-Serve Customers	DW_1WFJ602	\$35	14.50%	\$29.93
Job Advancement Skills	DW_1WFJ501	\$50	14.50%	\$42.75
Job Keeping Skills 2012	DW_1WFJ401	\$60	14.50%	\$51.30
Job or Career Development Skills	DW_1WFB401	\$50	14.50%	\$42.75
Job Preparation Skills 2012	DW_1WFJ201	\$60	14.50%	\$51.30
Job Search Skills 2012	DW_1WFJ301	\$60	14.50%	\$51.30
Job Seeker Services Certification Exam	DW_1WFEX01	\$100	14.50%	\$85.50
Job Seeker Services Endorsement	DW_JS2015	\$250	14.50%	\$213.75
Knowledge of Economic Development	DW_1WFB301	\$50	14.50%	\$42.75
Labor Market Information 2012	DW_1WFC301A	\$60	14.50%	\$51.30
Labor Market Information and Intelligence	DW_1WFC301	\$60	14.50%	\$51.30
Management Services Certification Exam	DW_2WFEXMS	\$100	14.50%	\$85.50
Management Services Endorsement	DW_MS2015	\$250	14.50%	\$213.75
Meeting the Needs of the Business Customer	DW_2WFC1001	\$50	14.50%	\$42.75

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National Farmworker Jobs Program Overview	DW_1WFNA02	\$50	14.50%	\$42.75
National Workforce Professional 1 Certification EXAM	DW_1WFEXT1	\$100	14.50%	\$85.50
National Workforce Professional 2 Certification Exam	DW_2WFEXT2	\$100	14.50%	\$85.50
National Workforce Professional 3 Certification Exam	DW_2WFJ6T3	\$100	14.50%	\$85.50
NFJP Workforce Professional 1 Certification Exam	DW_1WFEXNF	\$100	14.50%	\$85.50
OMG! I'm a Supervisor Now! (5 webinars)	OMG020315	\$360	14.50%	\$307.80
One-Stop Marketing and Communications	DW_2WFM701	\$50	14.50%	\$42.75
Organizational Planning	DW_2WFM104	\$50	14.50%	\$42.75
Overview of One Stop Services	DW_2VAC601	\$50	14.50%	\$42.75
Performance Measures and Standards	DW_2WFM301	\$50	14.50%	\$42.75
Planning and Design	DW_2WFM105	\$50	14.50%	\$42.75
Prevention of Sexual Harassment	POSH	\$50	14.50%	\$42.75
Preventing Sexual Harassment 2012-2014	DW_1GPNA01	\$60	14.50%	\$51.30
Preventing Sexual Harassment Scenarios	DW_2GPNA02	\$60	14.50%	\$51.30
Principles of Communication	DW_1WFC703	\$60	14.50%	\$51.30
Procurement	DW_2WFM201	\$50	14.50%	\$42.75
Program Implementation Principles and Strategies	DW_1WFC602	\$60	14.50%	\$51.30
Program Management 2012	DW_1WFC601	\$60	14.50%	\$51.30
Quality Management in a One-Stop	DW_2WFM302	\$50	14.50%	\$42.75
Seal The Deal: Interviewing & Follow-Up	DW_1VAJ302	\$150	14.50%	\$128.25
Standing Out From The Crowd: Resume Tips And Tricks	DW_1VAJ303	\$150	14.50%	\$128.25
Strategic Direction	DW_2WFM501	\$50	14.50%	\$42.75
Stress Management	DW_2WFC903	\$50	14.50%	\$42.75
Successful Partnerships Make for Successful Service	DW_2WFB201	\$50	14.50%	\$42.75
System Capacity Building	DW_2WFM401	\$50	14.50%	\$42.75
Targeting, Outreach and Recruitment	DW_2WFB202	\$50	14.50%	\$42.75
Technology 2012	DW_1WFC801	\$60	14.50%	\$51.30
The Role of the Board in the Workforce System	DW_2WFM502	\$50	14.50%	\$42.75
The Role of the Workforce Professional in Economic Development Organizations	DW_2WFM503	\$50	14.50%	\$42.75
Time Management	DW_2WFNA01	\$50	14.50%	\$42.75
WIOA Courses	DW_WIOA2015	\$60	14.50%	\$51.30
Workforce Development Structure, Policies and Programs	DW_1WFC103	\$60	14.50%	\$51.30
Workforce Investment Act Advanced	DW_2WFC101	\$50	14.50%	\$42.75
Writing A Resume That Gets The Interview	DW_1VAJ304	\$150	14.50%	\$128.25
Writing Winning Grant Proposals	DW_2WFM106	\$50	14.50%	\$42.75
You, Diversity, and the Workplace	DW_1YAC401	\$20	14.50%	\$17.10
You, Ethics, and the Workplace	DW_1YAC403	\$20	14.50%	\$17.10
You, Sexual Harassment, and the Workplace	DW_1YAC402	\$20	14.50%	\$17.10
Youth Endorsement	DW_Youth2015	\$250	14.50%	\$213.75